

Partnership Program

Kodisoft, the leading company in the field of specialized software development, expands the network of representatives and partners. Kodisoft partnership program will help You to start and improve Your business, giving You all the necessary facilities and resources for every stage of business cycle. Evaluation versions of software, technical support of experts, special programs for clients and partners, training and testing – altogether it opens principally new opportunities for You.

Ways of Partnership



Representative

- Uncertified partner;
- No training and testing;
- Sales, leasing etc. of Kodisoft products are carried out between the partner's customer and Kodisoft Company directly;
- Representative gets sales percentage.



Certified Dealer "Silver"

- Certified partner;
- Has training and testing at "Kodisoft Company Products" course;
- Sales, leasing etc. of Kodisoft products are carried out either between the partner's customer and Kodisoft Company, or directly between the partner and his customer, at the partner's discretion;
- Partner gets sales percentage and special prices for products for further sales.



Certified Dealer "Gold"

- Certified partner;
- Has training and testing at "Kodisoft Company Products" course;
- Sales, leasing etc. of Kodisoft products are carried out either between the partner's customer and Kodisoft Company, or directly between the partner and his customer, at the partner's discretion;
- Partner gets sales percentage and special prices for products for further sales.



Certified Dealer "Platinum"

- Certified partner;
- Has training and testing at "Kodisoft Company Products. Advanced" course;
- Sales, leasing etc. of Kodisoft products are carried out either between the partner's customer and Kodisoft Company, or directly between the partner and his customer, at the partner's discretion;
- Partner gets sales percentage and special prices for products for further sales.

All You have to do is just choose the type of program that You would like to use, as for the rest our solutions will help You to improve Your own business and strengthen Your financial independence. As partnership at certain level becomes more and more successful, the change to more high-grade and profitable level of partnership is possible, that will lead to increasing of speed of Your business development.

Quick Start

The only thing You need to become a partner of Kodisoft Company is desire to work and get worth money. When becoming our partner, You get a lot of strong advantages right away:

- Quarterly package of software (for internal using and demonstration for clients);
- Taking part in practical seminars;
- Studying products of all types;
- Opportunity to use the resources of our marketing department;
- Phone support for any questions;
- News about new developments;

Training and Certification

All the members of Kodisoft Company are first of all the highly qualified professionals in their field. That is why we require the appropriate quality of work from our partners. So we conduct specialized training course, which is obligatory for getting the status of certified dealer. Besides, Kodisoft partner, independently on the partnership level, has the opportunity to visit free of charge or partly sponsored trainings. The training program provides training for such categories of specialists:

- Sales specialists;
- Marketing specialists;
- Specialists of presale technical support and implementation.

Level of Partnership

The change of the partnership level is determined by the quality of united work and sale capacity of the partner. To raise the level of partnership, it's necessary to:

- be current member of Kodisoft Partnership Program;
- fulfill the requirements of employees or software certification;
- fulfill the requirements of the appropriate volume of sales;
- provide us with full information at least about two implemented and applied projects, that confirm Your reputation.

Below You can see information about the desirable sales volume of our products on different levels of partnership:

Level of partnership	Minimal sales vol., \$ per month
Representative	none
Certified dealer "Silver"	7 000
Certified dealer "Gold"	40 000
Certified dealer "Platinum"	100 000

Information Exchange

Kodisoft provides partners with full information about its products, marketing strategies, advertising activities etc. Besides, we engage partners to take part in our conferences and presentations. Partners, on the other hand, can get Kodisoft specialists for carrying out their own presentations and conferences.

Partner Reward System

In case when the partnership level provides for sale, leasing etc. of Kodisoft products directly between the partner and his customers, the partner gets marketing reward for promotion of Kodisoft Company products, which is given to him in the form of accumulative discounts for buying products.

If the partnership level doesn't provide for sale, leasing etc. of products directly between the partner and his customers, the partner has the right to get marketing reward for promotion of our products, which is given to him in the form of the percentage, depending on the cost of the order. Below You can see the sizes of discounts and rewards:

Level of partnership	Discount for buying, %	Sale percentage, %
Representative	none	3-10
Certified Dealer "Silver"	5-10	5-15
Certified Dealer "Gold"	10-20	10-15
Certified Dealer "Platinum"	20-50	12-20

Try to work with us and feel the advantages of reliable collaboration – join the Kodisoft Partnership Program.